

Our ref: P Marshall

Your ref: QS

13 February 2007

For the attention of To whom it may
concern

Dear Sir/Madam

Paul Marshall was employed by our company on a new framework contract. A new team had been assembled with little or no knowledge of the contract procedures and requirements for this type of project.

The framework contract consisted of circa 1250 minor works jobs per annum. Paul's experience, leadership skills and hard work made an immediate improvement to the steadily growing commercial department. The control of costs and income, on this scale, was an onerous task for any commercial department, but was comfortably managed and led by Paul.

Within weeks of Paul being involved, our Project Management team had full confidence that any questions raised either internally or from the client, could be answered satisfactorily.

It is my considered opinion that Paul Marshall will make an impact on any business, regardless of complexity.

Any enquiries regarding the content of this letter should be directed in the first instance to the undersigned.

Yours faithfully

John
Work
07810
jwest@westcoast-construction.co.uk